

What Does Research Say About DVT Risk at Home?

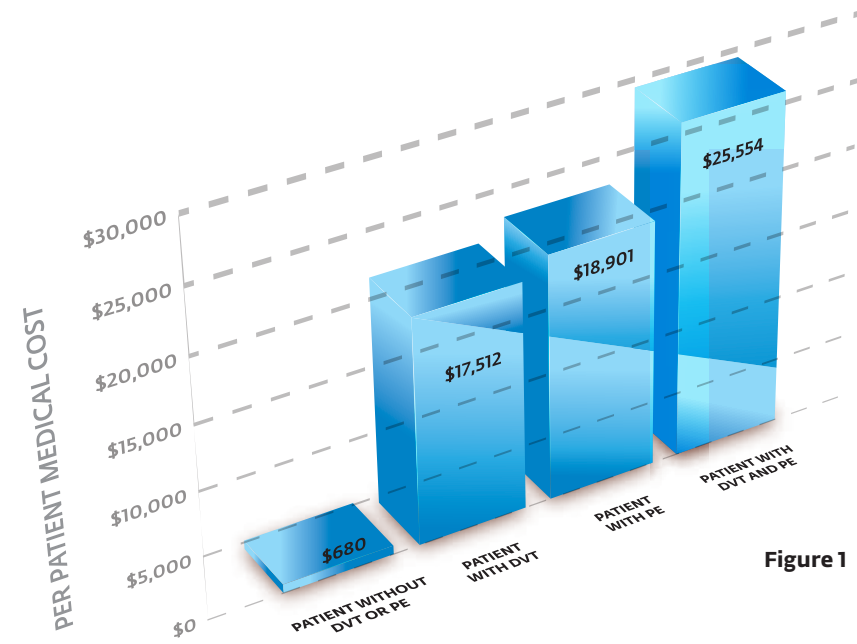


Figure 1

Per patient DVT and PE costs have been shown to be as high as \$25,000 (see Figure 1). Preventing VTE readmissions can be a significant savings.¹



“The best estimates indicate that 350,000 to 600,000 Americans each year suffer from DVT and PE, and that at least 100,000 deaths may be directly or indirectly related to these diseases.”

-Surgeon General's Call to Action³-

Second peak of DVT/PE occurs from 10-21 days after surgery and risk extends for 3 months.

-Dr. Arcelus^{5, 10, 11} -

“We recommend that patients undergoing hip or knee arthroplasty or HFS receive thromboprophylaxis for a minimum of 10 days; for hip arthroplasty and HFS, we recommend continuing thromboprophylaxis >10 days and up to 35 days.”

-ACCP Guidelines²-

“It seems likely that the additional costs associated with extended therapy would be acceptable when compared with the costs of treating postoperative venous thromboembolism.”

-Caprini et al⁵-

1. Sanofi-aventis U.S. LLC, 2008
2. ACCP Guidelines, *Chest Journal*, June 2008
3. U.S. Department of Health and Human Services: "Surgeon General's Call to Action to Prevent Deep Vein Thrombosis and Pulmonary Embolism", 2008.
4. AAOS Clinical Practice Guidelines Unit, 2009
5. Juan I. Arcelus and Joseph A. Caprini et al: "Venous Thromboembolism Following Major Orthopedic Surgery: What is the Risk After Discharge?" 2010.
6. MayoClinic.com/health/deep-vein-thrombosis
7. Whitelaw G, Oladipo O, Shah BP, et al: Evaluation of Pneumatic Compression Devices. *Boston Orthopedics*, March 2001.
8. Lachiewicz, PF, Kelley SS, Haden LR: "Two Mechanical Devices For Prophylaxis of Thromboembolism After Total Knee Arthroplasty: A Prospective, Randomized Study." *JBSJ*, 2004
9. Maynard G: Designing and Implementing Effective Venous Thromboembolism Prevention Protocols, Nov 2009
10. Sweetland S et al: Duration and Magnitude of the Postoperative Risk of Venous Thromboembolism in Middle Aged Women: prospective cohort study, Sept 2009.
11. Amin A: Duration of Venous Thromboembolism Risk Across A Continuum in Medically Ill Hospitalized Patients, March 2012.



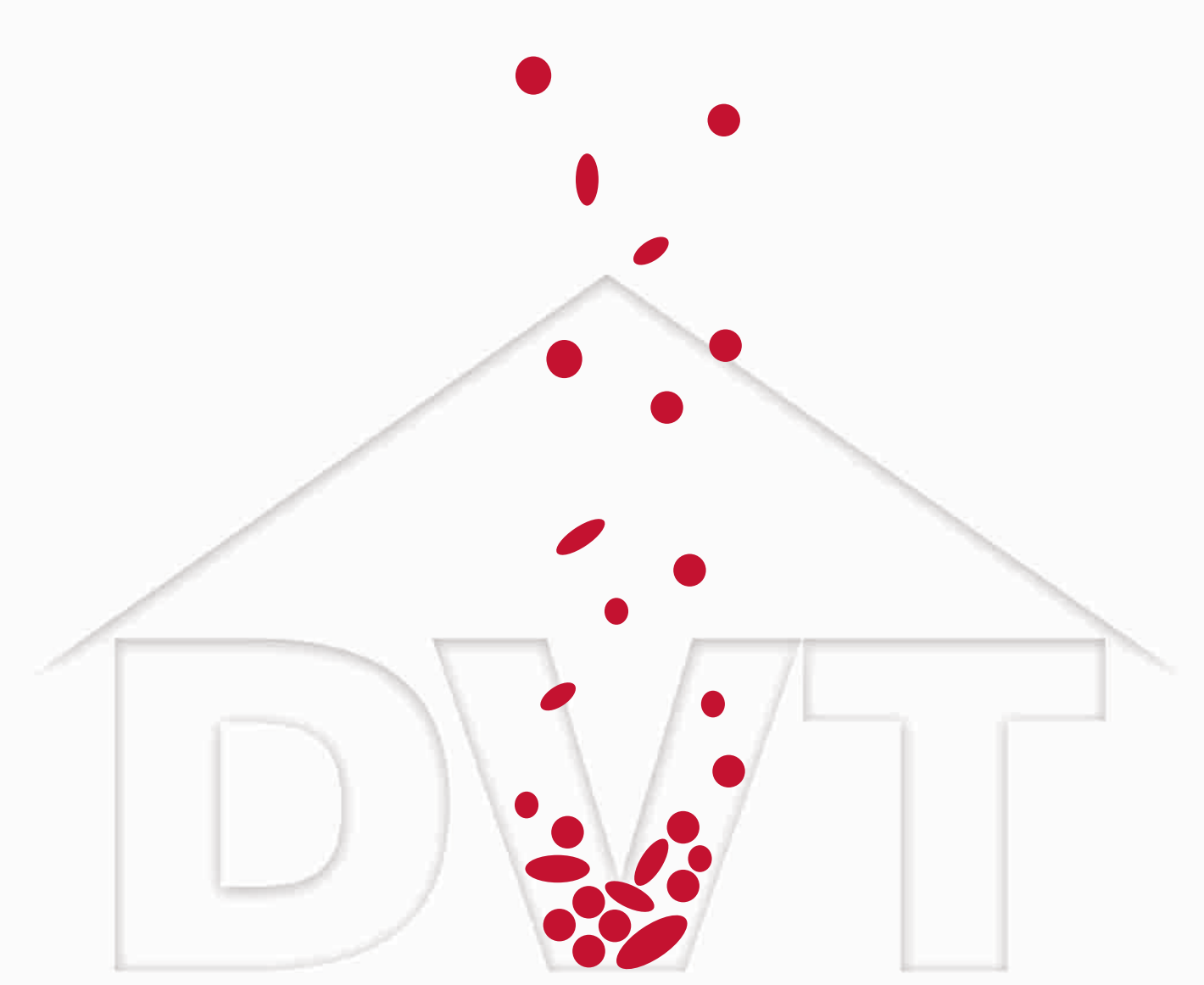
THE GREATEST RISK IS DOING NOTHING^{1, 3}



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H2HDVT



THE GREATEST RISK IS DOING NOTHING^{1, 3}



What is DJO's **Home DVT Program?**

Risk: Deep vein thrombosis is a known risk during hospital length of stay (4-7 days) and outpatient recovery. Recent studies suggest DVT/PE risk for up to 30 days after surgery, when the patient is at home. Protecting patients at home, especially those with multiple risk factors, is critical to minimizing patient readmissions and complications related to DVT post-operatively.^{2, 4, 10}

Program: DJO Global has a compliant and cost effective solution for preventing DVT at home. Our home program provides a compression device for patients that need home prophylaxis. If needed, we provide a risk assessment tool to determine which patients need home prophylaxis.

We handle everything from shipping, insurance billing and patient education for hassle free program.

What are DJO's **Home DVT Products?**



VenaPro System
Part number: 30M

VenaPro System: Designed specifically with compliance in mind, DJO's cordless pneumatic compression device, VenaPro, leverages both portability and substantiated technology for premium at home DVT prevention.



VenaFlow Elite:
Part number: 30B-S or 30B-SB (with battery)

The **VenaFlow Elite** system, mimics ambulation and accelerates venous velocity through a unique combination of rapid inflation and graduated sequential compression for DVT prevention in a clinical setting or at home.



Who is at **RISK?**

Patients may be at risk for DVT if they have one or more of the following:⁶ ▶

Rx PATIENT NAME: _____ ADDRESS: _____

INDICATIONS:

- Congestive Heart Failure
- Cancer
- Respiratory Failure
- Infectious Disease
- Age > 60
- Overweight/Obesity
- Smoking
- Pregnancy
- Prior or family history of DVT
- Oral contraceptives or hormone replacement therapy

SIGNATURE: _____ DATE: _____

Guidelines recommend conducting a risk assessment on the majority of admitted patients as an essential part of a DVT prevention protocol.⁹

How Does DJO's **Home DVT Program Work?**

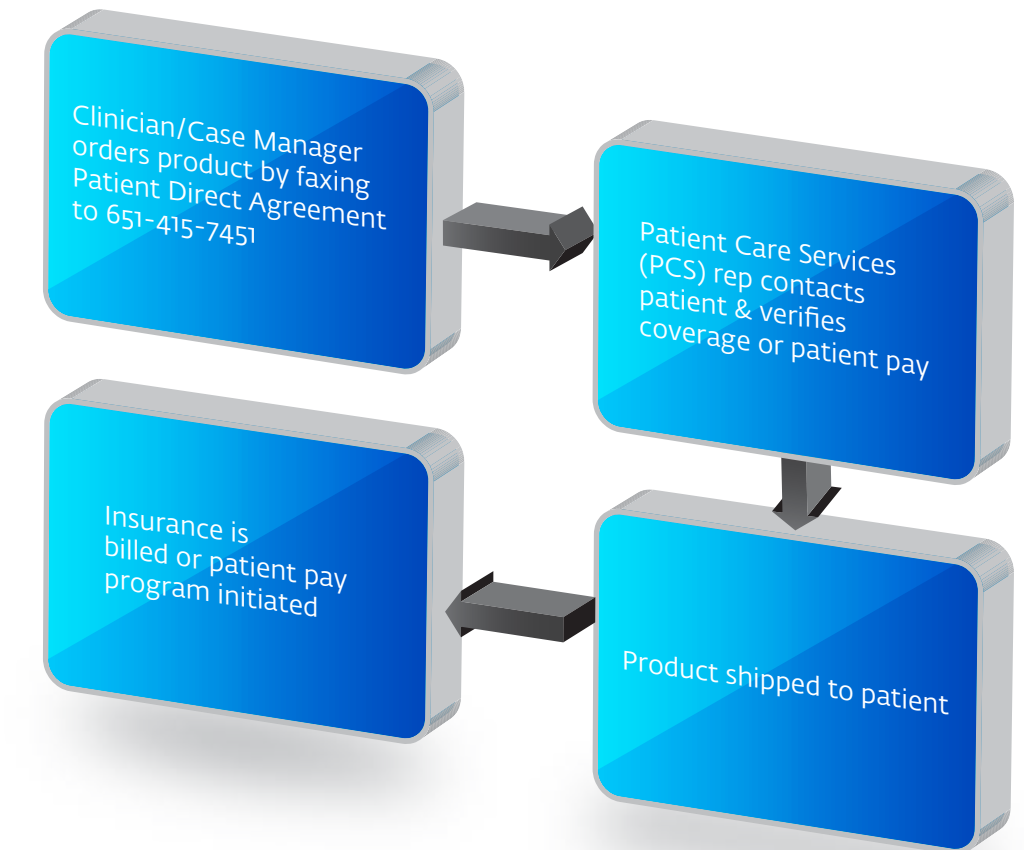
It is very simple.

DJO Global's DVT Prevention Home program provides peace of mind that patients are using a clinically proven product.^{7, 8} The program is simple and our sales and clinical experts handle all the details so your patients are taken care of every step of the way.

What Do I **Need To Do?**

Very little

Your sales representative will provide you with the Patient Direct Agreement that you'll sign for each patient. We handle the rest!



We handle all the billing



We handle all patient questions or concerns



We make sure the patient knows how to use the system